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TheRecordXchange Announces Strategic Leadership Expansion

Industry Veteran Steve Townsend Moves to Chief Product Officer Role; Eric Parsons Named CEO as Company Strengthens Executive Team

SCOTTSDALE, AZ – September 8, 2025 – TheRecordXchange (TRX), a leading provider of SaaS solutions for rich media management in courtrooms and hearing rooms globally, today announced strategic leadership appointments designed to accelerate innovation and growth in the legal technology sector.

Eric Parsons has been appointed Chief Executive Officer, effective September 15, 2025. Parsons brings over 25 years of executive and technology leadership experience, with an extensive background in scaling IT organizations, developing high-performing teams, and establishing organizational governance structures that drive business value. A USC graduate, Parsons has a proven track record of delivering results in enterprise technology environments.

Steve Townsend, CEO of TheRecordXchange and a 30-year veteran of the court reporting and legal technology industry, will become Chief Product Officer and Chairman of the Board.

"Steve's vision has built TheRecordXchange into the innovative force it is today," said Eric Parsons. "I'm honored to lead the company forward while Steve focuses on the product strategy that differentiates us in the market. His continued leadership role in the company ensures continuity of vision while we scale operations to meet growing market demand."

"I have complete confidence in Eric's leadership and am grateful to have someone of his caliber taking the helm," said Townsend. "I'm excited to dedicate myself fully to the product vision that we believe will transform how courts, judges and attorneys use and manage the official record of courtroom proceedings. With our exceptional new leadership team, I'm more excited than ever about our company's future."

Expanded Technology Leadership

The company expansion comes as TheRecordXchange strengthens its executive team following a recent funding round. Seth Markowitz has been promoted to Chief Technology Officer, where he will focus on technical vision, architecture, and strategic technology planning. Markowitz has been instrumental in building TheRecordXchange's technical foundation over the last 10 years.

Tom Zaleski has joined the company as Vice President of Engineering. Zaleski brings over 20 years of software product development expertise with a demonstrated ability to transform and scale engineering organizations. During his tenure at IPRO, he led a global product development organization of 50 employees across three countries.

Erik Lige continues in his role as Vice President of Sales, where his leadership has been critical in building strong customer relationships and driving the company's market expansion.

"Our TRX team's exceptional work has positioned us perfectly for this growth phase and enabled us to attract the top-tier talent joining us today," added Townsend.

"I'm incredibly impressed by the strength and talent of the TRX team," said Parsons.

"Together, we're positioned to accelerate delivery of innovative solutions that transform how courts manage and leverage their digital court record. The foundation this team has built gives us tremendous momentum as we enter this next chapter."

About TheRecordXchange

TheRecordXchange provides industry-leading SaaS solutions for the management of rich media content in courtrooms and hearing rooms worldwide. The company's platform enables courts to efficiently capture, manage, transcribe, and distribute audio and video recordings, supporting the administration of justice through advanced technology solutions.

For more information about TheRecordXchange and its solutions, visit www.trxchange.com.

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